





- (1) Orbit GT Sales Model
- (2) Orbit GT Demo, Trial, Order
- (3) Orbit GT Products & Prices



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Orbit GT Sales Model

<u>Purchase:</u> includes 1 year Maintenance (+ Startup Support), permanent license.

- Option : Purchase with yearly Maintenance, starting from year 2.
- Option: In absence of Maintenance, customer can update with an Upgrade price, again including 1 year maintenance.
- Support not included: support tickets

Purchase:	100%						
	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR
Maintenance:		15%	15%	15%	15%	15%	15%
Maintenance U	pgrade:			75%	15%	15%	15%

SaaS: Orbit 3D Mapping Cloud: maintenance included

Monthly or Yearly Plan



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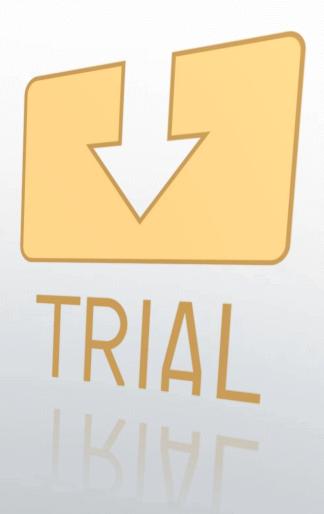
Orbit GT Trial Model

<u>Trial:</u> send email to sales@orbitgt.com

- End-User Company Name
- End-User Company Website
- End-User Contact Name
- End-User Contact Email
- Orbit GT Product

Once request received:

- installation files + activation key will be sent
- trial period of 21 days





Orbit GT Demonstrator Model

<u>Demonstrator:</u> send email to get your dealer demonstrator key

- End-User Company Name
- End-User Company Website
- End-User Contact Name
- End-User Contact Email
- Orbit GT Product
- Price: free for Resellers
- Price: dealers of Resellers (25% of official price)

Once request received:

- installation files + activation key will be sent
- Demonstrator keys are intend to demo, not to do production





Orbit GT Order Model

Order: send PO to orders@orbitgt.com

- End-User Company Name
- End-User Company Website
- End-User Contact Name
- End-User Contact Email

Once order received:

- installation files + activation key will be sent
- Invoice will be sent

Before end of year 1:

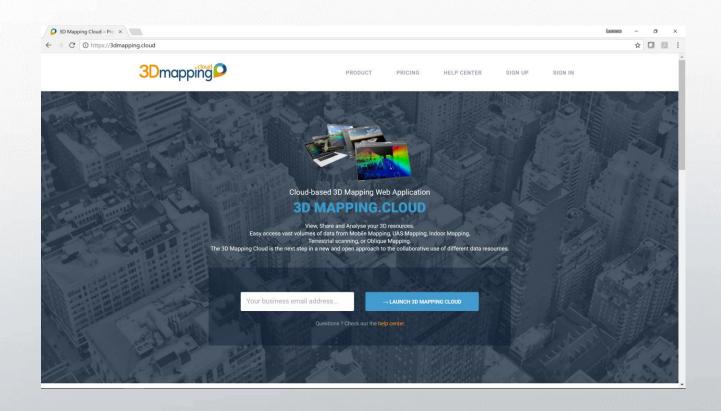
- Email maintenance option will be sent
- If agreed, yearly maintenance is active

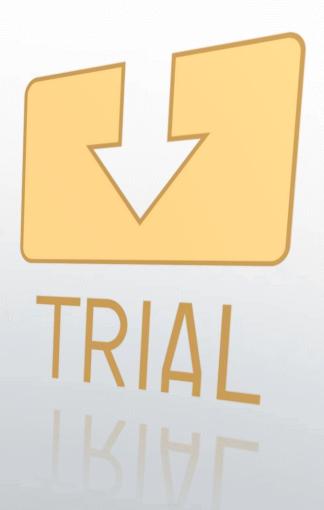




Exception: Orbit GT Trial Model for 3D Mapping Cloud

<u>Trial cloud:</u> trial period of 14 days

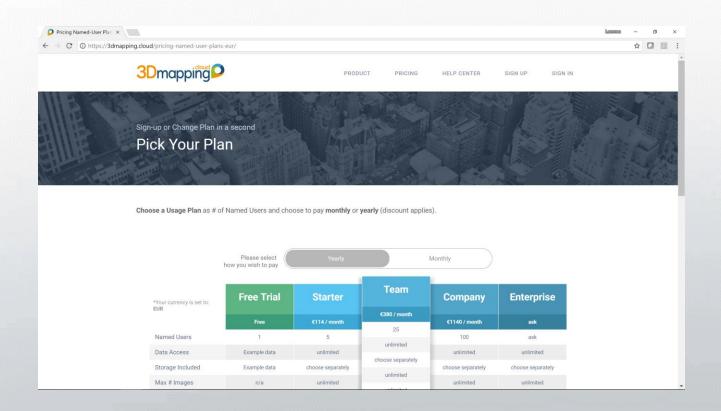






Exception: Orbit GT Demonstrator Model for 3D Mapping Cloud

Demonstrator cloud: pick your plan!

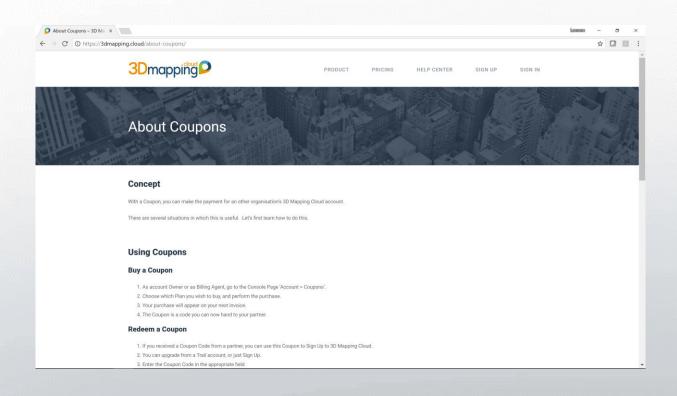






Exception: Orbit GT Order Model for 3D Mapping Cloud

Order cloud: take reseller discount into account



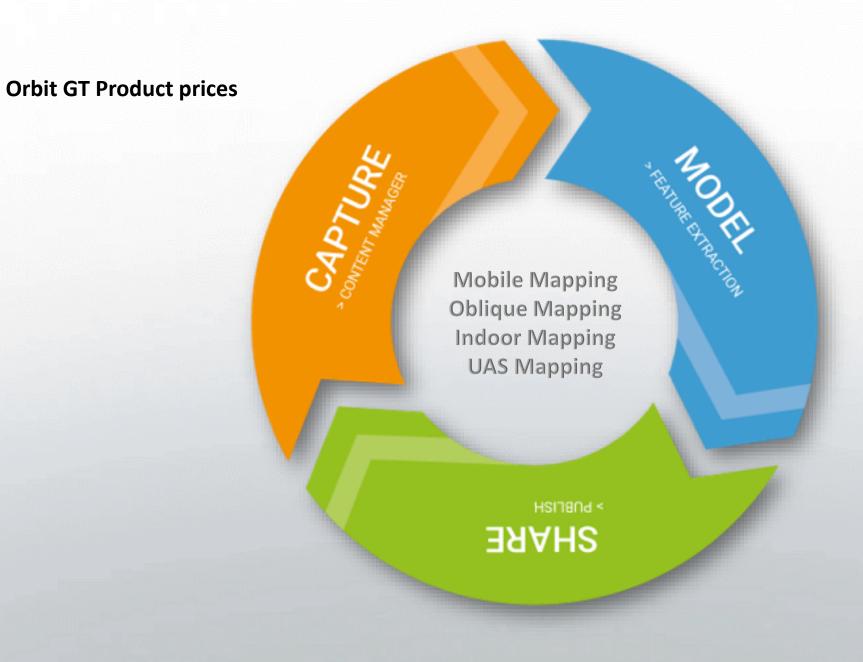




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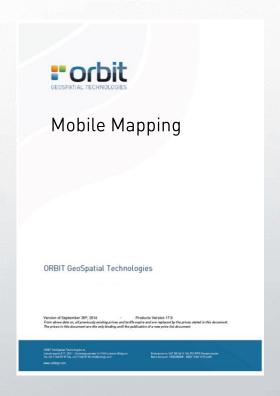
https://youtu.be/9PHCADiO9mM

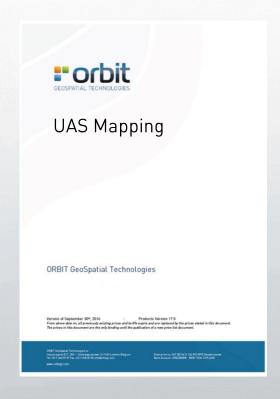
Simplified and stronger product portfolio.

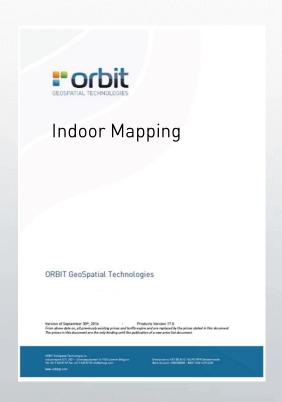
Orbit 3D Mapping products support in one platform Mobile, Indoor, UAS, Oblique and Terrestrial 3D Mapping data

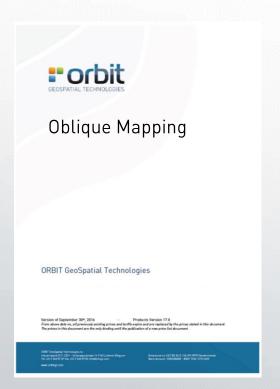


Orbit GT Product prices (version 17)







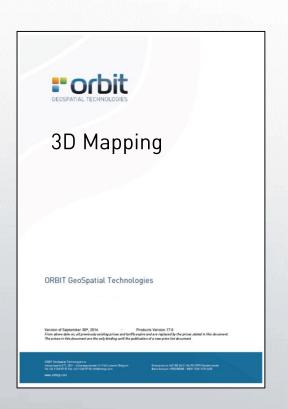




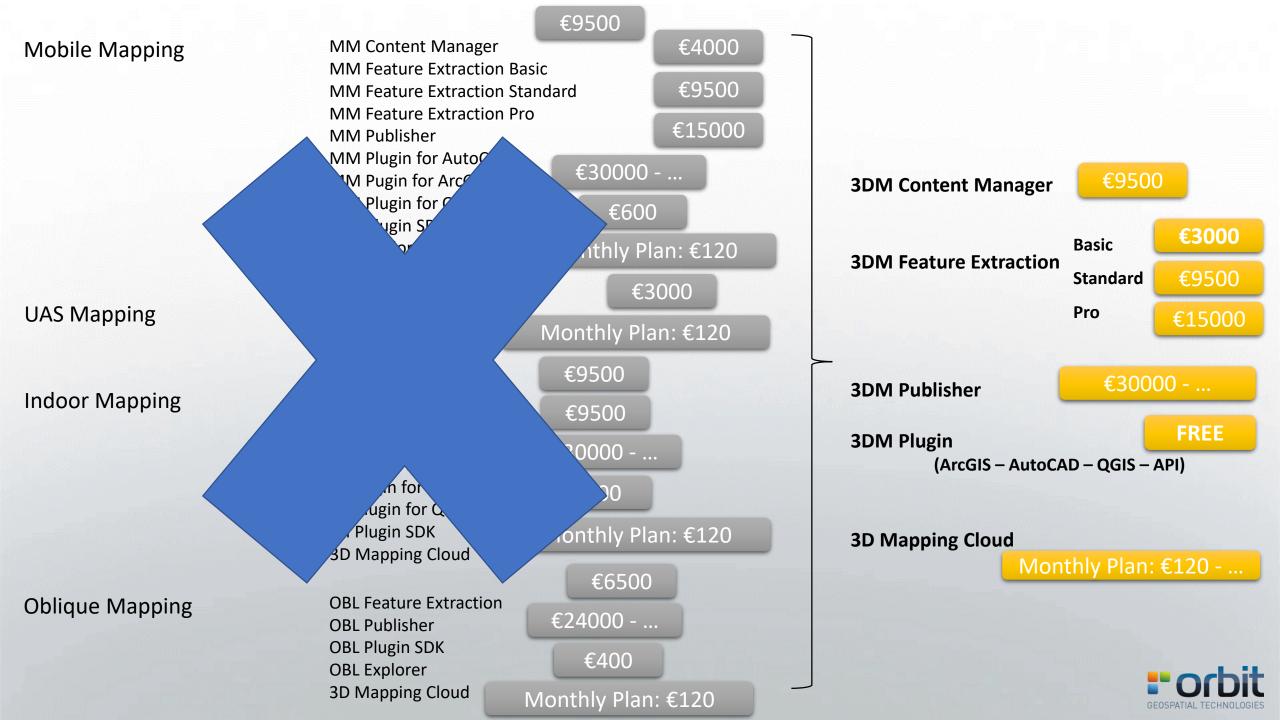
Orbit GT Product prices (version 18)











	Pricelist version 18						
Capture	3DM Content Manager		€9500				
Model		Basic	€3000				
	3DM Feature Extraction	Standard *	€9500				
		Pro	€15000				
Share	3DM Publisher		€30000				
	3DM Cloud		€120 (monthly plan)				
	3DM Plugin	Webclients	free				
		Plugins	free				
		SDK	free				

^{*} Available in Client-Server: price decreases according number of clients



Pricelist version 18						
Capture	3DM Content Manager		€9500			
Model		Basic	€3000			
	3DM Feature Extraction	Standard *	€9500			
		Pro	€15000			
Share	3DM Publisher	froe odly pluging	€30000			
	3DM Cloud	free sdk, plugins	€120 (monthly plan)			



^{*} Available in Client-Server: price decreases according number of clients

Version 18	Previous Versions	Release Planning
3DM Content Manager	MM Content Manager	October 2017
3DM Feature Extraction Basic	MM Feature Extraction Basic UAS Mapping	October 2017
3DM Feature Extraction Standard	MM Feature Extraction Standard Oblique Feature Extraction Indoor Mapping Feature Extraction	October 2017
3DM Feature Extraction Standard C/S	MM Feature Extraction Standard C/S	November 2017
3DM Feature Extraction Pro	MM Feature Extraction Pro	December 2017
3DM Publisher	MM Publisher Oblique Publisher	October 2017
Discontinued	MM Explorer Oblique Explorer	



Version 18	Previous Versions	Release Planning
3DM Feature Extraction Basic in profiles, contours, cross sect		October 2017
3DM Feature Extraction Basic	MM Fracure Extraction, Pasic UAS Mapping	October 2017
3DM Feature Extraction Standard	MM Feature Extraction Standard Oblique Feature Extraction Indoor Mapping Feature Extraction	October 2017
3DM Feature Extraction Standard C/S	MM Feature Extraction Standard C/S	November 2017
3DM Feature Extraction Pro	MM Feature Extraction Pro	December 2017
3DM Publisher	MM Publisher Oblique Publisher	October 2017
Discontinued	MM Explorer Oblique Explorer	



Version 18	Previous Versions	Release Planning
3DM Content Manager	MM Content Manager	October 2017
3DM Feature Extraction Standard i floor plan builder		October 2017
3DM Feature Extraction Standard	Indoor Mapping Feature Extraction Indoor Mapping Feature Extraction	October 2017
3DM Feature Extraction Standard C/S	MM Feature Extraction Standard C/S	November 2017
3DM Feature Extraction Pro	MM Feature Extraction Pro	December 2017
3DM Publisher	MM Publisher Oblique Publisher	October 2017
Discontinued	MM Explorer Oblique Explorer	



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3DM Content Manager	MM Content Manager	October 2017
3DM Feature Extraction Basic	MM Feature Extraction Basic UAS Mapping	October 2017
3DM Feature Extraction Standard	MM Feature Extraction Standard Oblique Feature Extraction Indoor Mapping Feature Extraction	October 2017
3DM Feature Extraction Stand Traffic sign detection, template	dord C/C	November 2017
3DM Feature Extraction Pro	MM Feature Extraction Pro	December 2017
3DM Publisher	MM Publisher Oblique Publisher	October 2017
Discontinued	MM Explorer Oblique Explorer	





Solutions News & Events Sales & Support Sign Up Sign In Q



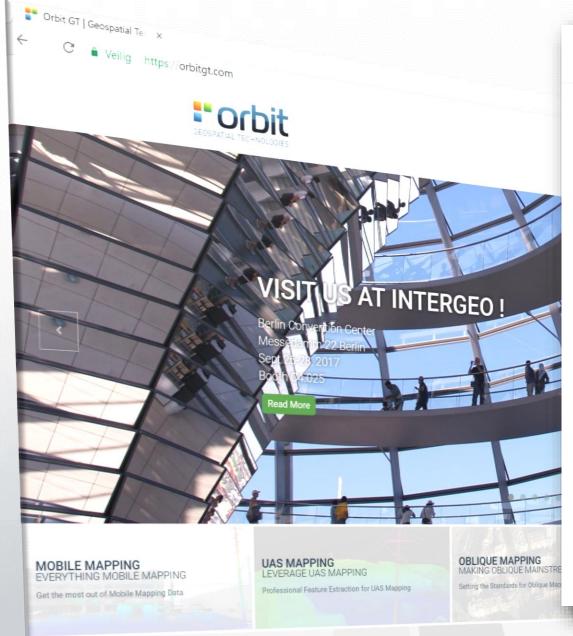
ORBIT SOFTWARE FEATURE LIST & PRODUCTS COMPARISON

Function	СМ	Feat	ure Extra	tion	Blur		Publ	isher & (loud	
Function	CIVI	Basic	Stand.	Pro	QC	Publ	Cloud	Flash	Html5	API

Import, Optimize and Organize Mapping Resources

Supported Mapping Systems 1)	CM	CM Feature Extraction		ction	Blur	Publisher & Cloud				
		Basic	Stand.	Pro	QC	Publ	Cloud	Flash	Html5	API
Mobile Mapping - Outdoor	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Mobile Mapping - Indoor	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Oblique Mapping	✓	√	✓	1		✓	1	1	✓	✓
UAV / UAS Mapping	✓	✓	✓	✓			✓		✓	✓
Terrestrial Scanning	✓	1	✓	/			✓		✓	*

Supported Mapping Resources 2)	CM	CM Feature Extraction			Blur	Publisher & Cloud					
		Basic	Stand.	Pro	QC	Publ	Cloud	Flash	Html5	API	
Panoramic imagery - 360 equirectangular	✓	✓	✓	✓	1	✓	✓	✓	✓	✓	
Panoramic imagery - 360 cubic	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	
Planar imagery - Streetview	✓	✓	√.	✓	✓		*		*	*	
Planar imagery - Nadir	✓	√	✓	✓			1		✓	✓	
Planar imagery - Oblique	✓	✓	✓	✓			✓		✓	✓	
LiDAR point cloud	✓	✓	✓.	√		✓	1	✓	✓	1	
Densmatching point cloud	✓	✓	✓	✓		✓	1	✓	1	✓	
Photo positions	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	
Trajectory ³⁾	✓	✓	1	√		✓	✓		1	✓	
Coverage	✓					✓	✓	✓	✓	√	
Local GIS Resources	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	
Datatabase GIS Resources	✓	✓	1	✓	✓	✓	1	✓	1	1	
Web based GIS Resources	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	
CRS Independent	✓	1	✓	✓	/	✓	/	1	1	/	





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	3DM Cloud		€120 (monthly plan)				

3DM Blur & Erase	Production, Service, QC
Support & Training	Support Tickets



3DM Blur & Erase

Production, Service, QC



3DM Blur & Erase Production

OR





3DM Blur & Erase QC



Support Tickets

All Fees via Service Lickets

ill training, support consultancy and other services are to be paid upfront as Service Tickets.

NAME	SPECS	PRODUCT CODE	BASE PRICE EUR PURCHASE	BASE PRICE USD PURCHASE
iervice Ticket	pre-purchase, per ticket	OGS-TICKET-1	150 €	\$ 180
ervice Ticket	pre-purchase, 10 tickets	OGS-TICKET-10	1 350 €	\$ 1 620
iervice Ticket	pre-purchase, 50 tickets	OGS-TICKET-50	6 500 €	\$ 7 800

raining

raining fees exclude cost of travel, stay, optional office and/or IT rental and applicable taxes. rainees are considered to have prior proper knowledge of Oblique imagery and GIS.

raining on-site allows up to 6 trainees, up to 10 present. Customer must provide IT and training nfrastructure. Training at Orbit GT Office allows up to 4 trainees. Orbit GT provides IT and training nfrastructure, trainees are requested to bring their own qualified laptop (BYOD).

NAME	SPECS	PRODUCT CODE	#SERVICE TICKETS
Standard 1 Day Training / Service	Orbit GT Office	OGS-TRN/OFF-1D	7 service tickets
Standard 1 Day Training / Service	OnSite	OGS-TRN/SITE-1D	12 service tickets
Standard 5 Day Training / Service	Orbit GT Office	OGS-TRN/OFF-5D	30 service tickets
Standard 5 Day Training / Service	OnSite	OGS-TRN/SITE-5D	50 service tickets

MPORTANT: Training fees must be paid by purchased Service Tickets, not by Service Tickets earned for free.

Suppor

support covers all other services next to training. Support fees exclude cost of travel, stay, optional office ental and applicable taxes.

isingle Service Tickets is defined as assistance for one issue, problem, or question relating to the use or nstallation of an Orbit GT product, regardless of the number of communications required. To be eligible for iervice Tickets, the same preconditions apply as for other support within the MSA, meaning that at least the equesting party must be property trained for the product at hand.

\ Personal Webinar is an online assistance at the same conditions as Service Tickets, with predefined agenda and scheduled in accordance.

NAME	SPECS	PRODUCT CODE	#SERVICE TICKETS
Personal Webinar	pre-purchase, per 1 hour	OGS-WEBINAR-1H	2 service tickets
Remote Installation Service	pre-purchase, 1 session	OGS-REMINST-1	4 service tickets
Post-Collection Calibration Service	pre-purchase, 1 session	OGS-PCAL-1	10 service tickets
Consultancy	Per day	OGS-CONS-1D	15 service tickets

Ill Service and Support conditions are described in the EULA, chapter Master Service Agreement, which prevails over this document.

- All training, support consultancy and other services are to be paid upfront as Service Tickets
- Training fees exclude cost of travel, stay, optional office and/or IT rental and applicable taxes
- Support covers all other services next to training
- A single Service Tickets is defined as assistance for one issue, problem, or question relating to the use or installation of an Orbit GT product, regardless of the number of communications required.

Support	per issue	1 ticket
Webinar	per hour	2 tickets
Training at Orbit office	per day	7 tickets
Training at Orbit office	per week	30 tickets
Training at location	per day	12 tickets
Training at location	per week	50 tickets
Training at location	per day	12 tickets



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